

BOWD CENTER

DBE FIRMS-CONSTRUCTION

J.D. Hauling

Lomax Trucking, Inc.

Dwight Snead Construction

Team Henry Enterprises aka
The Silty Lady

A & T Striping

JIREH Construction

Elite Divers & Marine Service

Valley Green Landscaping

Canterbury Enterprises, LLC.

HAULIT, Inc.

Cephas Industries, Inc.

Tony Wilson General Contractor

HICO Services

K & M Enterprises

DBE FIRMS-CONSULTANTS

Belcher Consultants, Inc.

CHI Associates, Inc.

Earth Environmental
Consultants

PEMCCO, INC.

Precision Measurements

SAAD Consultants

Soft Tech Consulting, Inc.

Universal Adaptive
Consulting Services

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **A & T Striping**
Contact Name: Antonio Hill
Title: President
Mailing Address: 100 Labrook Concourse
City: Richmond State: VA Zip 23224
Phone Number: (804) 231-3337
Fax Number: (804) 232-8948
Email:
Web-Site: ATStriping@verizon.net

DBE Vendor Number R1070 Certified Work Type 96861 - Pavement Marking Services

Date Company Established: 1982 Pre-qualified: Yes No

Pre-qualified work type: Pavement Markings

Bonding Capacity
Project Amount \$145,110.00 Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas:

Increase capacity Specify:

Prime contract opportunity

Joint venture

Contract Experience:

1. Project James R. Vannoy & Son
Contract Period 06/05 - 07/05
Location Tappahannock, VA
Type of Work Pavement Marking
Contract Amount \$31,457.00
2. Project The Lane Construction Corporation
Contract Period 15/05 - 12/06
Location Prince William County, VA
Type of Work Pavement Marking
Contract Amount \$253,183.25
3. Project The Whiting-Turner Contracting Company
Contract Period 05/07 - 05/07
Location Goochland County, VA
Type of Work Pavement Marking
Contract Amount \$16,408.00

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Belcher Consultant, Inc.**

Contact Name: Roderick D. Belcher

Title: President

Mailing Address: 5136 Leesburg Pike, Suite 200

City: Alexandria State: VA Zip 22302

Phone Number: (888) 820-7818

Fax Number: (703) 820-2727

Email: rbelcher@belconinc.net

Web-Site: www.belconinc.net

DBE Vendor Number: B974 Certified Work Type: Construction Management,
Construction Engineering & Inspection, Cost Estimating, CPM Scheduling

Date Company Established: Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity

Project Amount: 3-5 Million Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Condition Assessment, Facility

Increase capacity Specify:

Prime contract opportunity

Joint venture

Contract Experience:

1. Project: Parson Management Consultants/MWAA
Contract Period: 10/06 - Ongoing
Location: Dulles & Alexandria, VA
Type of Work: Construction Management Support
Contract Amount: \$1,045,534

2. Project: Greensboro & Olmara/VDOT
Contract Period: 04/07 - Ongoing
Location: Richmond, VA
Type of Work: Construction Engineering & Inspection
Contract Amount: \$100,000

3. Project: McKissack & McKissack
Contract Period: 12/06 - Ongoing
Location: Washington, DC, Office of Property Management
Type of Work: Construction Management/CPM Scheduling
Contract Amount: \$1,200 - Task Order

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Canterbury Enterprises, LLC**
Contact Name: Gerald Burr, Jr.
Title: President
Mailing Address: 204 River Bend Blvd.
City: Chester State: VA Zip 23836
Phone Number: (804) 530-2109
Fax Number: (804) 530-1424
Email: junior@cbury.net
Web-Site: www.cbury.net

DBE Vendor Number C1176 Certified Work Type General Construction, Asphalt

Date Company Established: Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount \$1,500,000 Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Asphalt, Maintenance Asphalt

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Richmond Redevelopment Housing Auth.
Contract Period 08/06 - 02/07
Location Creighton Court - Richmond, VA
Type of Work General Maintenance
Contract Amount \$192,600
2. Project Richmond Affordable Housing
Contract Period 05/06- 04/07
Location 1118, 1120 & 1200 North 22nd Street
Type of Work New Construction
Contract Amount \$384,675
3. Project City of Richmod
Contract Period 04/07 - 05/07
Location Belmont Library, East End Branch, Ginter Park
Type of Work Repair & Repaving Brnch Libarary Parking Lots
Contract Amount \$63,000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Cephas Industries, Inc.**
Contact Name: Morris Cephas
Title: President
Mailing Address: 3413 Formex Road
City: Richmond State: VA Zip 23224
Phone Number: (804) 231-3200
Fax Number: (804) 231-7988
Email: morris@cephasonline.com
Web-Site: www.cephasonline.com

DBE Vendor Number C1161 Certified Work Type Construction, Demolition,
Excavation Clearing

Date Company Established: 07/12/95 Pre-qualified: Yes No

Pre-qualified work type: Excavation Demolition, Hauling

Bonding Capacity
Project Amount 5,000,000 Aggregate Amount 1,000,000

Program Development Plan

Expand into additional work area Work Areas: Manufacturing of Wood Chips,
Bromass sales to Federal Government, Hauling for VDOT Underground Utilities

Increase capacity Specify: Complete site work
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Cephas Firewood, Inc.
Contract Period 02/07 - 03/07
Location City of Richmond
Type of Work Demolition
Contract Amount \$114,000
2. Project Cephas Firewood, Inc.
Contract Period 02/20/05 - 05/27/05
Location Hopewell, Va
Type of Work Demolition
Contract Amount \$36,000
3. Project Cephas Firewood, Inc.
Contract Period 10/05 - 03/06
Location Ashland, VA
Type of Work Demolition
Contract Amount \$35,000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Chi Associates**
Contact Name: Lotta Chi
Title: President
Mailing Address: P.O. Box 769
City: Arlington State: VA Zip 22216
Phone Number: (707) 891-5112
Fax Number: (703) 891-5117
Email: lottachi@chiassociates.com
Web-Site:

DBE Vendor Number C141 Certified Work Type Highway Drainage Studies, Highway & Bridge Inspection

Date Company Established: Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Computer Services
Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project RKAK
Contract Period 06/04 - 04/07
Location Staunton District
Type of Work Highway & Bridge Inspection
Contract Amount \$500,000
2. Project Alpha Corporation
Contract Period 07/03 - Ongoing
Location Hampton Roads district
Type of Work Highway Inspection
Contract Amount \$950,000
3. Project Dewberry
Contract Period 04/04 - 04/07
Location NOVA District
Type of Work Hyrdogy, Storm Water Management
Contract Amount \$150,000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Dwight Snead Construction**
Contact Name: Dwight H. Snead
Title: President
Mailing Address: 11255 Washing Highway
City: Glen Allen State: VA Zip 23059
Phone Number: (804) 798-1611
Fax Number: (804) 798-8224
Email: woody@sneadconstruction.com
Web-Site: www.sneadconstruction.com

DBE Vendor Number S086 Certified Work Type 002, 015, 080, 011, 036, 005, 022

Date Company Established: 1967 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount 2,500,000 Aggregate Amount 5,000,000

Program Development Plan

Expand into additional work area Work Areas: General Contracting
Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Whiting Turner Contracting
Contract Period 2003-2005
Location Anthem Headquarters - Richmond, VA
Type of Work Site Work Excavation, Incidental Concrete, Underground Utilities
Contract Amount \$979,000
2. Project Kenbridge Building Corporation
Contract Period 2005-2006
Location 8th & Duvall Street Parking Deck, Richmond, VA
Type of Work Excavation, Underground Utilities, Paving
Contract Amount \$686,000
3. Project Gibanc
Contract Period 2005-2007
Location VCU -School of Engineering & Business - Richmond, VA
Type of Work Demolition, Excavation, Underground Utilities
Contract Amount \$2,919,508

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Earth Environmental Consultants, Inc.**

Contact Name: Jenne Martin

Title: President

Mailing Address: 375 Franklin Street

City: Rocky Mount State: VA Zip 24151

Phone Number: (540) 483-5975

Fax Number: (540) 483-2221

Email: jmartin@earthenv.com

Web-Site: www.earthenv.com

DBE Vendor Number E358 Certified Work Type Environmental & Civil Engineering

Date Company Established: 1989 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity

Project Amount

Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Environmental and Geotechnical

Increase capacity Specify:

Prime contract opportunity

Joint venture

Contract Experience:

1. Project Mactec Engineering & Consultant, Inc.
Contract Period 10/04 - 05/05
Location Dulles Corridor Rapid Transit Project, VA
Type of Work Geotechnical Investigation
Contract Amount \$205,651.00
2. Project Town of Rocky Mount
Contract Period 10/06 - Ongoing
Location Rocky Mount, VA
Type of Work Uptown Revitalization Project Engineer
Contract Amount \$200,000
3. Project Associated Asphalt, Inc.
Contract Period 1992 - Ongoing
Location Roanoke, VA
Type of Work Groundwater Investigation & Remediation
Contract Amount \$115,000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Elite Divers & Marine Services**
Contact Name: Paul Wood
Title: President
Mailing Address: 3936 Holland Blvd. - Unit J
City: Chesapeake State: VA Zip 23323
Phone Number: (757) 485-4251
Fax Number: (757) 485-4251
Email: elitedivers@verizon.net
Web-Site: www.elitediversandmarine.com

DBE Vendor Number E435 Certified Work Type 96847, 96226, 91366

Date Company Established: 04/14/03 Pre-qualified: Yes No

Pre-qualified work type: No Class Assigned

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Bridge Inspection &
Repair, Bulkhead, Scoller

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Atlantic Marine Services/ US Navy
Contract Period 05/04 - 09/04
Location Little Creek Amphibious Base - Ammo Pier
Type of Work Pre Post Construction QC Inspection
Contract Amount \$27,000
2. Project Virginia Port Authority
Contract Period 03/07 - 03/07
Location Port Marine Terminal
Type of Work Expansion Joint Repair
Contract Amount \$35,000.00
3. Project Pre-Con Marine/ Earley Marine
Contract Period 11/06 - 11/06
Location York River, Yorktown
Type of Work Laying Fiber Optic Cable - Dive Services
Contract Amount \$5,200.00

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Haulit, Inc.**
Contact Name: Derek Francis
Title: President
Mailing Address: P.O. Box 34363
City: Richmond State: VA Zip 23234
Phone Number: (804) 400-6635
Fax Number: (804) 714-2726
Email: letshaulit@aol.com
Web-Site:

DBE Vendor Number: H610 Certified Work Type: Materials Transportation, Grading

Date Company Established: 1995 Pre-qualified: Yes No

Pre-qualified work type: Materials

Bonding Capacity
Project Amount: 500K Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Road Construction, Paving, Guardrail
Installation, Concrete Production (Ashalt or Hydrolic Cement), Scanning

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project: Archer Western/VDOT
 Contract Period: 11-04 - 03/07
 Location: I-64/CSX Bridge, Henrico County
 Type of Work: Materials Transportation, Clearing & Grubbing
 Contract Amount: \$150,000.00

2. Project: Hourigan/Philip Morris
 Contract Period: 04/05 - 03/06
 Location: City of Richmond - Philip Morris
 Type of Work: Material Transportation
 Contract Amount: \$1,400,000.00

3. Project: Lee HY Paving/VDOT
 Contract Period: 04/07 - Ongoing
 Location: 295 Henrico , 295 - Hanover
 Type of Work: Material Transportation
 Contract Amount: \$500 K

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **HICO Services, Inc**
Contact Name: Avery Hilliard
Title: President
Mailing Address: P.O. Box 184
City: Doswell State: VA Zip 23047
Phone Number: (804) 876-3990
Fax Number: (804) 876-3100
Email: hico1@aol.com
Web-Site: hicoservices.com

DBE Vendor Number: H246 Certified Work Type: Excavating, Concrete Work, Maintenance

Date Company Established: 10/24/1988 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity: Project Amount Aggregate Amount

Program Development Plan

- Expand into additional work area Work Areas: Rural Highway Construction
- Increase capacity Specify:
- Prime contract opportunity
- Joint venture

Contract Experience:

1. Project: Bear Island
Contract Period: 11/05 - 05/06
Location: Ashland, VA
Type of Work: Landfill Cell
Contract Amount: \$600,000
2. Project: Swansboro Baptist Church
Contract Period: 03/05 - 06/07
Location: Midlothian, VA
Type of Work: New Sanctuary Facility
Contract Amount: \$2,000,000
3. Project: Caroline County
Contract Period: 11/06- On going
Location: Caroline County
Type of Work: Utilities Concrete
Contract Amount: \$150,000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **J. D. Hauling, Inc.**
Contact Name: Patricia A. Day
Title: Vice President
Mailing Address: 4001 Margaret Circle
City: Virginia Beach State: VA Zip 23456
Phone Number: (757) 689-8924
Fax Number: (757) 689-8925
Email: jpday2@yahoo.com
Web-Site:

DBE Vendor Number J280 Certified Work Type Hauling, NAICS - 484220

Date Company Established: 05/02/1997 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Mobile Concrete

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Kevcor Contracting Corporation
Contract Period 03/06 - 04/07
Location Glen Cove Loc Heaven, City of Norfolk
Type of Work Hauling Services - Dump Services
Contract Amount \$407,000.00
2. Project
Contract Period
Location
Type of Work
Contract Amount
3. Project
Contract Period
Location
Type of Work
Contract Amount

Business Opportunity and Workforce Development Center DBE Profile

Company Name: **JIREH Construction CO., Inc.**

Contact Name: Willie Lee

Title: President

Mailing Address: 20 LaBrook Drive

City: Richmond State: VA Zip 23225

Phone Number: (804) 675-4430

Fax Number: (804) 675-4334

Email: jirehco@earthlink.net

Web-Site:

DBE Vendor Number: J273 Certified Work Type: Clearing, Grading, Excavations,
Concrete, Stormdrainage

Date Company Established: 02/1991 Pre-qualified: Yes No

Pre-qualified work type: Excavating, Demolition, Clearing &
Grubbing, Drainage Structures, Utilities

Bonding Capacity: Project Amount Aggregate Amount: \$500,000

Program Development Plan

Expand into additional work area Work Areas: Highway Construction

Increase capacity Specify: Stronger working capital, Higher
company equity, Increased credit lines

Prime contract opportunity

Joint venture

Contract Experience:

1. Project: Brookridge Apartments, Empire Construction
Contract Period: 03/26/07 - 07/31/07
Location: Richmond, VA
Type of Work: Storm Drainage, Sanitary Sewer, Water Line Sidewalks, C & G Grading
Contract Amount: \$327,957
2. Project: City of Richmond - Department of Public Utilities
Contract Period: 08/26/06 - 05/04/07
Location: 400 Jefferson Davis Highway, Richmond, VA
Type of Work: Installington/Building of a 400 Concrete Floodwall
Contract Amount: \$275,000
3. Project: The Shiloh Baptist Church
Contract Period: 03/26/06 - Estimated 08/31/07
Location: 2420 Venable Street, Richmond, VA
Type of Work: Building Construction - New 8,000 SF Addition
Contract Amount: \$831,752

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **K & M Enterprise, Inc.**
Contact Name: Valerie Kirby Moore /Stan Moore
Title: President
Mailing Address: P.O. Box 3205
City: Fredericksburg State: VA Zip 22402
Phone Number: (804) 357-1780
Fax Number: (540) 786-9965
Email: vstanval@aol.com
Web-Site:

DBE Vendor Number: K234 Certified Work Type: Material Hauling, Hydroseeding, Silt Fence

Date Company Established: Pre-qualified: Yes No

Pre-qualified work type: Erosion Control

Bonding Capacity Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Fine Grade & Aggregate Stone
Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project: Moore Brothers Co., Inc
 Contract Period: 07/04 - 12/06
 Location: Manassas, VA
 Type of Work: Material Hauling
 Contract Amount: \$541,100.57

2. Project: E. V. Williams
 Contract Period: 04/07 - 2009
 Location: Virginia Beach, VA
 Type of Work: Material Hauling
 Contract Amount: \$313,084

3. Project: J. L. Kent & Son, Inc.
 Contract Period: 10/06 - 12/07
 Location: King George County, VA
 Type of Work: Material Hauling
 Contract Amount: \$112,590

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Lomax Trucking, Inc.**
Contact Name: Cheryl A. Lomax
Title: President
Mailing Address: 2168 Teasdale Drive
City: Virginia Beach State: VA Zip 23454
Phone Number: (757) 430-8147
Fax Number: (757) 301-8602
Email: cheryl45@cox.net
Web-Site: www.lomaxtrucking.com

DBE Vendor Number L470 Certified Work Type Material Hauling, Hydroseeding, Silt Fence, Landscaping, Excavating, & Land Clearing

Date Company Established: 03/28/05 Pre-qualified: Yes No

Pre-qualified work type: Material Hauling

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Silt Fencing, Landscaping, Pime Contracting, Excavation, Land Clearing

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Suburban Grading & Utilities
Contract Period 10/06 - Ongoing
Location Newport News - Warwick
Type of Work Roadway Construction
Contract Amount \$1,067,880.00
2. Project E. V. Williams, Inc.
Contract Period 10/05 - 07/06
Location Virginia Beach, VA
Type of Work Roadway Construction
Contract Amount \$280,000
3. Project Virginia Air Nation Guard
Contract Period 10/05 - 07/06
Location Virginia Beach, VA
Type of Work Asphalt Delivery
Contract Amount \$6,908.05

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **PEMCCO, Inc**
Contact Name: Prescott Sherrod/Maria Edwards
Title: President/Director of Corporation Development
Mailing Address: 621 Lynhaven Parkway, Suite 408
City: Virginia Beach State: VA Zip 23452
Phone Number: (757) 437-8862
Fax Number: (757) 437-8835
Email: maria.edwards@pemcco.com
Web-Site: www.pemcco.com

DBE Vendor Number P165 Certified Work Type 90782, 90735, 90738, 90740, 91438, 91579, 91830, 91842, 91846, 91895, 92018, 92029, 92031, 92032, 92037, 92040, 92091, 92416, 92513, 92533, 92823, 95891, 95944, 96156

Date Company Established: 7/93 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Intelligent Transportation Systems, Engineering, Integration, Operations & Maintenance of Networks, Telecommunications

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Naval Facilities Command/ Department of Navy
Contract Period 05/00 - 09/07
Location Norfolk, VA
Type of Work Network Management
Contract Amount \$2,984,896.00
2. Project United States Military Academy/ Department of Army
Contract Period 03/04 - 02/05 & 06/07 - 09/07
Location West Point, NY
Type of Work Software Engineering, Telcom Support for Academy Cadet Programs
Contract Amount \$3,995,651.20
3. Project Telvent Farradyne, Inc. /VDOT
Contract Period 09/06 - 08/11
Location Arlington, VA
Type of Work Smart Traffic Center Operations
Contract Amount \$2,500,000.00

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Precision Measurements, Inc.**
Contact Name: Dianne L. Guy
Title: President
Mailing Address: 851 Seahawk Circle, Suite 103
City: Virginia Beach State: VA Zip 23452
Phone Number: (757) 368-0945
Fax Number: (757) 368-9375
Email: dguy@precisionmeasurements.com
Web-Site:

DBE Vendor Number P147 Certified Work Type Land Survey Services

Date Company Established: 1996 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: 3D Scanning
Increase capacity Specify: Land surveying & 3D Scanning
Prime contract opportunity
Joint venture

Contract Experience:

1. Project URS Corporation
Contract Period 12/05 - 05/06
Location Fort AP Hill
Type of Work Topographic Survey
Contract Amount \$582,236.79
2. Project Tidewater Skanska
Contract Period 01/02 - 03/06
Location Pinner's Point
Type of Work Stake Out Services
Contract Amount \$411,342.50
3. Project URS Corporation
Contract Period 09/05/ - 02/06
Location Fort AP Hill Asymmetric Warefare Group
Type of Work 350 Acre Topgraphic Survey
Contract Amount \$365,065.24

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **SAAD Consultants, LLC**
Contact Name: Andrea L. Saad
Title: President
Mailing Address: 8647 Oak Chase Circle, Suite 100
City: Fairfax Station State: VA Zip 22039
Phone Number: (703) 690-6736/ 6166
Fax Number: (703) 690-6747
Email: ann.saad@saadconsultants.com
Web-Site: saadconsultants.com

DBE Vendor Number S1090 Certified Work Type 91842, 92517, 92523, 92528, 92533, 92535, 92548, 92556, 92558, 92561, 92583, 92587, 92588

Date Company Established: 2006 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Environmental Engineer, Transportation Engineer, Design-Build Projects, Disaster Response, Waste Water Management , Water Supply

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Michael Baker, Jr., Inc.
Contract Period 12/04 - 09/08
Location Alexandria, VA
Type of Work Engineering Services
Contract Amount \$3,000,000

2. Project Parsons Brinkerhoff & Century Eng.
Contract Period 12/02 - 09/08
Location Alexandria, VA
Type of Work Bridges Hydrologic & Hydraulic Eng. Serv's
Contract Amount \$165,000

3. Project Jacobs Eng.
Contract Period 12/02 -12/07
Location Baltimore, MD (MD SHA)
Type of Work Bridges Hydrologic & Hydraulic Eng. Serv's
Contract Amount \$114,600

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Soft Tech Consulting, Inc.**
Contact Name: Christine Do
Title: President
Mailing Address: 5133 Gagne Court
City: Fairfax State: VA Zip 22030
Phone Number: (703) 862-2080
Fax Number: (866) 891-2031
Email: christine.do@softtechconsulting.com
Web-Site:

DBE Vendor Number S1178 Certified Work Type 79, 125, 138

Date Company Established: 1996 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Transportation-Related/Construction

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project Department of Transportation
Contract Period 06/06 - 09/06
Location Washington, DC
Type of Work Develop Information Technology & Information Assurance Plan of Action
& Milestone Policy
Contract Amount \$50,000.00
2. Project Federal Trade Commission
Contract Period 10/06 - 03/07
Location Washington, DC
Type of Work Develop a Change Documentum Application
Contract Amount \$100,000.00
3. Project Equal Employment Opportunity Commission
Contract Period 200 - On going
Location Fairfax, VA
Type of Work Develop a Data Collection System
Contract Amount \$50,000.00

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Team Henry Enterprise, LLC/DBA The Silty Lady**
Contact Name: Devon Henry
Title: President
Mailing Address: 817 48th Street
City: Newport News State: VA Zip 23607
Phone Number: (757) 686-4460
Fax Number: (757) 483-3823
Email: dhenry@thesiltylady.com
Web-Site: www.thesiltylady.com

DBE Vendor Number T593 Certified Work Type Wetland Mitigation, Erosion Control,
Landscaping, Soundwall

Date Company Established: 08/01/06 Pre-qualified: Yes No

Pre-qualified work type: Wetland Mitigation, Erosion Control

Bonding Capacity
Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Signage, Pavement Marking,
Irrigation, Clearing & Grubbing, Wetland Delineation, Storm Water Management Plans

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project VDOT - Corman Construction
Contract Period 03/06 - Ongoing
Location VA Capital Trail, RT 5
Type of Work Erosion Control, Landscaping
Contract Amount \$258,380
2. Project VDOT _ E.V. Williams, Inc.
Contract Period 05/05 - 03/07
Location Volvo/Lynchhaven Parkway , Virginia Beach/Chesapeake
Type of Work Erosion Control, Landscaping, Soundwall
Contract Amount \$154,862
3. Project VDOT - Tidewater Skanska
Contract Period 03/04 - Ongoing
Location West Point, Pamunkey River
Type of Work Erosion Control, Landscaping
Contract Amount \$241,032

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Tony Wilson General Contractor**

Contact Name: Tony A. Wilson

Title: President

Mailing Address: 1888 Fall Creek Drive

City: Danville State: VA Zip 24540

Phone Number: (434) 836-2866

Fax Number: (434) 836-2866

Email: tw47@comcast.net

Web-Site:

DBE Vendor Number: W558 Certified Work Type: Demolition, Clearing, Grubbing, & Excavation

Date Company Established: June-1993 Pre-qualified: Yes No

Pre-qualified work type: Clearing & Grubbing

Bonding Capacity: Project Amount Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Sewer & Water

Increase capacity Specify: Able to Obtain and Capital

Prime contract opportunity

Joint venture

Contract Experience:

1. Project: Habitat for Hummanity
Contract Period: 30 Days
Location: Danville, VA
Type of Work: Clearing & Grading land for 2 hours
Contract Amount: \$25,000.000

2. Project: Independent Warehouse
Contract Period: 2 Years
Location: South Boston, VA
Type of Work: Demolishing a warehouse on 2 acres of land
Contract Amount:

3. Project: Airport
Contract Period: Pending
Location: Danville, VA
Type of Work: Removing stumps & clearing land
Contract Amount: \$27,000.000

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Universal Adaptive Consulting Services, Inc.**

Contact Name: Colleen H. Payne

Title: President/CEO

Mailing Address: 7202 Glen Forest Drive, Suite 302

City: Richmond State: VA Zip 23226

Phone Number: (804) 288-8270 X 2002

Fax Number: (804) 288-8274

Email: colleen@universaladaptive.com

Web-Site: www.uacsi.com

DBE Vendor Number U116 Certified Work Type 79 & 125

Date Company Established: 01/01/04 Pre-qualified: Yes No

Pre-qualified work type:

Bonding Capacity

Project Amount

Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Technology

Increase capacity Specify:

Prime contract opportunity

Joint venture

Contract Experience:

1. Project Universal Adaptive Consulting Services, Inc.
Contract Period 07/06 - 07/11
Location VCU
Type of Work Sophos Anti-Virus
Contract Amount \$211,550.00
2. Project Universal Adaptive Consulting Services, Inc.
Contract Period 12/06 - 12/11
Location William & Mary
Type of Work Sophos Anti-Virus
Contract Amount \$78,300.00
3. Project Universal Adaptive Consulting Services, Inc.
Contract Period 03/07 - 03/11
Location VIMS
Type of Work Sophos Anti-Virus
Contract Amount \$14,410.50

**Business Opportunity and Workforce Development Center
DBE Profile**

Company Name: **Valley Green Landscaping**
Contact Name: David B. Sheppard
Title: President
Mailing Address: P.O. Box 1003
City: Falls Church State: VA Zip 22041
Phone Number: (703) 820-5030
Fax Number: (703) 820-3269
Email: valleygreenlandscaping@cox.net
Web-Site:

DBE Vendor Number V167 Certified Work Type Hydroseeding, Erosion Control,
Restoration, Landscaping

Date Company Established: 01/1989 Pre-qualified: Yes No

Pre-qualified work type: Roadside Development

Bonding Capacity
Project Amount 500K Aggregate Amount

Program Development Plan

Expand into additional work area Work Areas: Hydroseeding, Erosion Control,
Restoration, Landscaping

Increase capacity Specify:
Prime contract opportunity
Joint venture

Contract Experience:

1. Project APAC - Virginia, Inc.
Contract Period 10/03 - 12/06
Location Rt 669 Winchester, VA
Type of Work Landscaping, Weeding, Mulching
Contract Amount \$116K
2. Project Shirley Contracting Corporation, LLC
Contract Period 03/05 - 03/07
Location Barnhill RD., Park & Ride
Type of Work Landscaping, Planting, Mulching, Watering, Weeding
Contract Amount \$90K
3. Project Shirley Contracting Corporation, LLC
Contract Period 06/05 - Ongoing
Location Dulles Greenway, Battlefield Parkway, Brookland Dulles
Type of Work Temporary Seed, Erosion Control, Mulching, Permanent Seed
Contract Amount \$225K